

# Pre-commercial procurement, a Nordic strength

May-June 2025

Welcome to the fourteenth CRANE newsletter. This spring took CRANE to the heart of the European innovation-procurement community: a **Workshop on Innovation Procurement in Healthcare** hosted by the European Commission's DG Research & Innovation in Brussels, and a session at **Vitalis** in Sweden. Pre-commercial procurement, it turns out, is a Nordic strength — and CRANE's lessons are travelling.

## — CRANE AT THE EUROPEAN COMMISSION

### Innovation Procurement Workshop, Brussels, 10-11 June 2025

On 10-11 June 2025, CRANE joined a Commission-hosted Workshop on Innovation Procurement in Healthcare in Brussels, sharing a session with other PCP projects and presenting its status and lessons learned. Day two turned to the future: how to leverage PCP results for faster uptake, and how a follow-on PPI could be designed.

It is exactly the conversation CRANE wants to be in. The project's clearest message — that getting from a validated solution to real deployment needs dedicated support — lands directly on the agenda of the people shaping Europe's next procurement instruments.

## — A NORDIC STRENGTH

### Vitalis, Gothenburg, 21 May 2025

Earlier, at **Vitalis** in Gothenburg, CRANE took part in a seminar on pre-commercial procurement from a Swedish perspective — alongside the other PCPs Sweden has engaged in. Public-private collaboration through PCP is an area of real Nordic strength, and CRANE is part of that story.

**The message that travels:** *validation is not deployment. CRANE keeps telling Europe's procurement community that the step from a proven pilot to real-world use needs an instrument of its own.*

## — CRANE IN PICTURES

### Innovation Procurement Workshop • Brussels, June 2025



CRANE opens its presentation at the DG R&I workshop in Brussels.



Presenting the CRANE vision to the European innovation-procurement community.

### WHAT'S NEXT

Validation continues across the three regions through the summer. We will report on results as they consolidate, and on CRANE's presence at Arendalsuka 2025.

Visit our website and follow us to keep up with CRANE: [crane-pcp.eu](https://crane-pcp.eu) · LinkedIn @crane-pcp

**All the best, and let's CRANE!**



CRANE — Comprehensive treatment of chronic patients in rural areas. Funded by the European Union's Horizon 2020 research and innovation programme under Grant Agreement No 965277 (2021-2026). Views and opinions expressed are those of the authors only and do not necessarily reflect those of the European Union or the granting authority. Neither the European Union nor the granting authority can be held responsible for them.