

## CRANE September 2022

CRANE Tender Published



CRANE has launched its Pre-Commercial Procurement on the 5th of September 2022 that will be open for until the 6th of November 2022 at 23.59 CET to procure from bidders that develop and/or integrate:

· an open and interoperable platform hosting and providing access to

· implement secure protocols for health data management through a virtual data-lake;

· management of informed consent and building trust for patients to control the access to their own data;

· services for self-management of cardiovascular diseases (CVDs), diabetes and chronic obstructive pulmonary disease (COPD);

· evidence-backed services for adherence, engagement and motivation.

CRANE procurement will be implemented as a 3-phases competition where PCP contracts are assigned under the supervision of the buyers' group. In the first phase, five bidders with a 50,000€ budget each for the development of a feasibility study will be invited. In Phase 2, each of the three selected proposals from Phase 1 will get 500,000€ to develop a prototype. Finally, in Phase 3 two suppliers will be selected with 1,45M€ for a Field Testing.



PHASE 1 4 months duration 5 bidders

50,000€ each

CRANE services:



PHASE 2 10-12 months duration Selected 3 500,000€ each SEPT 2024

Prototype





All tender documents and access to the Submission Platform just below

CRANE Tender Submission Platform

### Tender Webinars

If you are interested in applying to the CRANE Tender do not miss our upcoming Webinars on the Wednesday 28th of September and Monday 10th of October.

Our first event will be mostly focused in providing horizontal support and clarification about the tender scope, vision, objectives, etc. A 20 min presentation will be followed by a 50 min slot for Q&A from attendees.

In our second event we will provide a walk through the submission platform (20 min) and equally reserve 50 min for Q&A from attendees.

Please use the following link for registration

Register to CRANE Tender Webinars

CRANE Matchmaking Tool

Looking for partners to apply to CRANE? Do you miss any specific capacity in your CRANE Consortium? Advertise your needs or find new partners in our Matchmaking Tool available at

CRANE Matchmaking Tool

#### Support to Swedish bidders through PCP Boost



Pre-Commercial Procurement Boost is a national support for increasing Swedish companies' participation in European precommercial procurement project with focus on integrated care solutions, including the PCP for CRANE. Would you like to know more about the possibilities to develop your solution in close collaboration with the public sector through precommercial procurement please contact

project manager, Marie-Louise Eriksson.

### Upcoming CRANE Events



A CORUÑA - SPAIN **PALEXCO** 

CRANE in Galicia Biodays

22-23 SEP

2022 On the 23rd of September 2022 our colleage Jonathan Gomez from Extremadura Buyer Region will attend the Galicia Biodays in A Coruña, Spain. Jonathan will introduce CRANE in the Open

Innovation Challenges session Register to Biodays 2022



Our colleague Sofia Moreno from Valde Innova will attend with CRANE the European Week on Active Health Ageing (EWAHA) Poster Session with a focus in Innovation Procurement in Health. Use the button below to register

CRANE in EWAHA 2022

to EWAHA 2022 EWAHA 2022 Registration

News from other PCP Related Projects

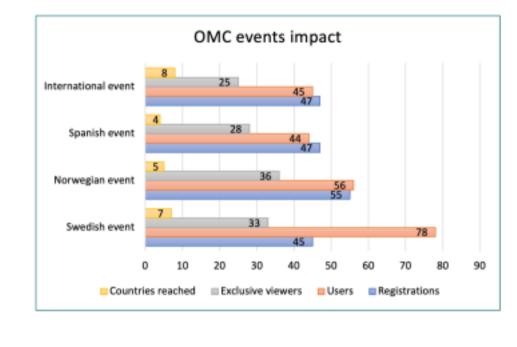


Our colleagues from RITMOCORE PPI are hosting their final event on the 13th of September 2022. RITMOCORE has transformed the procurement practice in public healthcare systems by modifying contracts with providers towards procuring long-term services rather than procuring devices, thereby forcing a transformation in their business model and value chain. Register here!

# Insights from CRANE OMC

From the 18th of April to the 20th of June 2022 CRANE members organized an Open Market Consultation (OMC) to engage stakeholders and attract good proposals for the Pre-commercial procurement. A brokerage event and four open events were organized, one in each of the buyer's regions involved in the project, and an international one. The attending industry discussed with CRANE partners the tender process, objectives, and scope and provide feedback about the current state of the art of their technologies. The OMC helped to further refine the CRANE model and improve the project's views about the available technologies, capabilities and possibilities.

In total more than 60 different companies have participated in our events distributed regionally as can be seen in the graph below



and 15 presentations of capacities and skills made. You can access to the recording of it through our OMC events site at CRANE Site

In our final brokerage even more than 40 companies were represented

# Recordings from CRANE OMC

Collected and relevant feedback has been incorporated to our CRANE, like for example the need to clarify the target pathologies, the number of patients involved in the trials and/or their data will be incorporated into CRANE trials in Phase 3. All this information can now be found in our tender documents in the CRANE Tender Submission Platform.

# Past CRANE Events

CRANE in Arendalsuka 2022



Consortium travelled to the Arendal Kommune in Norway in order to better explain and interact with major political and decision maker stakeholders as well as industry and healthcare professionals during the 2022 Political Week of Arendal (Arendalsuka 2022). For this CRANE at the sailboat 'The Mester' held three major presentations followed of key debates on the 16th, 17th and 18th of August 2022.

From the 16th to the 18th of August CRANE

Day 1 Podcast recording Day 2 Podcast recording

Day 3 Podcast recording

Norwegian/Swedish CRANE at Vitalis

Please note that all three podcasts were conducted in

#### CRANE at H22 From the 30th of May to the 3rd of July 2022, Helsingborg hosted

a City Expo that invited the world to explore the newest innovations and the smartest ideas for the city. On the 13th of June, the Centre for Rural Medicine from the Region Västerbotten presented CRANE project to this broad audience aiming to engage as many stakeholders as possible in the last changes of the model

#### Vitalis is the largest conference and exhibition focused on transforming and improving the

Nordic region's healthcare and social welfare. On the 18th of May 2022, the Centre for Rural Medicine from the Region Västerbotten used this opportunity to introduce CRANE to the Nordic startups attracted by the event aiming to welcome them on board to reinvent healthcare



prior to the tender call.



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