

Comprehensive Treatment of Chronic Patients in Rural Areas

CRANE

BROKERAGE - SESSION



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 965277

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Introduction to OMC

What is CRANE, OMC, PCP?

CRANE Project

It is a H2020 project funded by the EU with the objective of supporting the tender of a R&D solution for chronic patients in rural areas

Open Market Consultation

It is a process for gathering information from market suppliers and informing the market about procurement plans and needs of public authorities.

CRANE PCP

It is a public tender for the procurement of R&D services. It funds 100% the development and testing of a R&D solution for CRANE needs. No benefit margin, only real costs

OMC Objectives

1

Explain precommercial procurement (PCP) process



Encourage proactive communication with providers and stakeholders to engage them in CRANE design and PCP



Inform potential suppliers about CRANE PCP opportunities



Facilitate matchmaking and cooperation among the different operators

OMC scope

A win to win strategy

- They will get information about the PCP and the procurers needs and priorities.
- They will also get to know possible partners or competitors



- They will focus their assumptions for the tenders call and make potential **bidders aware**.
- They will obtain new insights into the market's appetite.

OMC Brokerage





10:00-12:00 CET

https://crane-pcp.eu/events/

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | | |
|-----------|--------|---------|----------------|----------|--------|----------|--|--|
| JUNE 2022 | | | | | | | | |
| 5 | 6 | 7 | 8 Brokerage | 9 | 10 | 11 | | |
| | | | | | | | | |



8th of June

10:00-12:00 CET

https://crane-pcp.eu/events/

| WHAT FOR | To support the creation of Consortia for applying to CRANE tender. | |
|--------------|---|--|
| HOW | A template will be provided for 3 min pitch and 2 min Q&A. You will be able to introduce yourself, your project idea and the type of partners you are looking for | |
| REQUIREMENTS | To make a presentation it will be needed to have filled in the CRANE questionnaire and be in our matchmaking tool | |



CRANE model is based in two pillars









cardiovascular diseases (CVDs)



chronic obstructive pulmonary disease (COPD)



diabetes (type 1 and 2)

For the CITIZEN, enabled through public & private data access Who are at risk or have a chronic condition which requires action, and wants to self-manage or improve the management of their health Conditionakes the citizens public & personal health data automatically accessible and provides through intelligent technologies new smart and tailored insights. Unlike current siloed health and social care provision, CRANE provides the citizen with open & trustworthy control of their own data AND the use of it. CRANE'S Vision

CRANE Building blocks



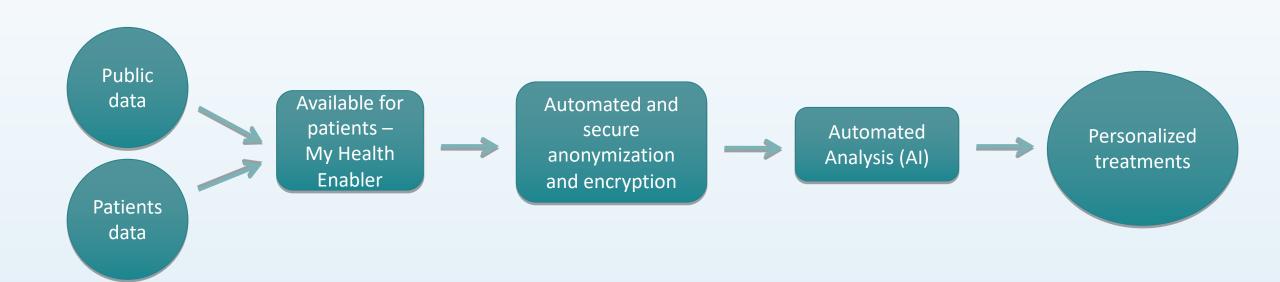
How to do it

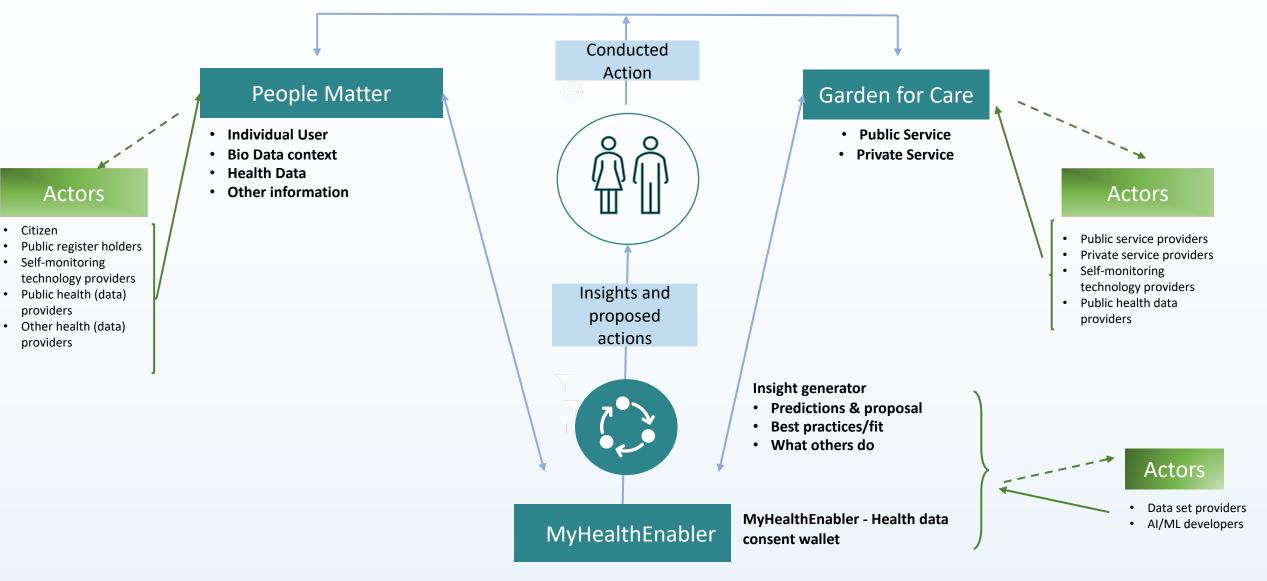


DATA

GOVERNANCE

Using public and specific data from patients to their own benefit





- Data management plan
- GDPR

Citizen

providers

providers

EU data governance act

Trend Technologies – Secure data privacy, enabling safe and protective data access

Data Governance – Framework of how CRANE get and use data and what to do with it

Value Base – Provide the baseline reference and the results of improvements

- **Privacy and anonymization**
- Blockchain, multiparty computation •

Indicators

- Societal, healthcare and care, individual level

OMC Questionnaire



Goals

Gather market insights

Align the tender documents with potential solutions

https://crane-pcp.eu/questionnaire/

SECTION 2. CRANE's Scope

CRANE is focused on the development of an open interoperable platform which allows the extensive use of public and p of chronic conditions (cardiovascular diseases (CVDs), diabetes (type 1 and 2) and chronic obstructive pulmonary disease

Please refer to our additional Scope and Uses Cases documents available at CRANE's website for additional information

2.1 General questions

| • 2.1.1 ls | CRANE scope clear? |
|------------|--|
| O Ye | |
| 0 No | |
| | |
| Plea | se provide any additional comment |
| | |
| | |
| | o you think CRANE's objectives are feasible? And its targeted pathologies and results? |
| ⊖ Ye | |
| O No | |
| 010 | o not know |
| | |
| Plea | se provide any additional comment |
| | |
| | |
| * 2.1.3 W | hat are in your opinion the main challenges for the deployment of CRANE? |
| | |
| | |
| | o you have, fully or partially, any solution or experience to address the proposed challenges? |
| O Ye | |
| O No | |
| O Pa | rtially |
| | |
| Plea | ise provide any additional comment |
| | |

Matchmaking tool

https://crane-pcp.eu/matchmaking/

| be listed on the matchmaking platform, please fill in this form. |
|--|
| Contact person (Full name) |
| |
| Job Title |
| |
| Email Address |
| |
| Company name |
| |
| Waheita |

Matchmaking

Form

Enhance your success chances building a strong consortium

Let us help you to find the ideal partners to participate in CRANE PCP

Bilateral Meetings



OPENING TODAY!!!

First come, first served

45 min allocation discussion with us on any of the potential following dates:

- 18th, 25th of May;
- 1st, 15th of June.

REQUESTS THROUGH OUR WEBSITE



Working together to improve patients with chronic conditions wellbeing!





FIND US on our website <u>http://crane-pcp.eu/</u> and stay tuned following our Twitter <u>@crane_pcp</u>



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