

Ecommunicator

**WE PROTECT PEOPLE  
*BUT ALSO ORGANIZATIONS***



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# INTRO

## Prevention is good but...

- REALITY IS OBSTINATE, things happen.
- EFFICACY. Next minutes are vital
- PEOPLE BEHAVIOR. There is a theory but real is tough

## SAFETY IN OUR POCKET

### From Prevention to Action

- Real detection VS Fuzzy situations
- Management, costs & automation
- Scalability
  - Friendly use
  - No specific framework
  - Plug & Play
  - Planetary
    - Hardware availability
    - Warranty

# What does ECOMMUNICATOR solve?

After decades of building and asset-oriented static security, ECOMMUNICATOR brings the safety of the person back to the center. Covering a basic human need

## SAFETY ANYTIME, ANYWHERE




We apply our SAFETY 4.0 technology to protect

- **Individuals**
- **Groups**
- **Organizations**

What is the solution?

**WE PROTECT PEOPLE *BUT ALSO ORGANIZATIONS***  
**Comprehensive Safety 4.0 solutions**

**100% Configurable according to needs**

	Addressed to	Description	Featured benefits
<p><b>PREMIUM</b></p> <p>★ ★ ★ ☆ ☆</p>	 Individuals	<p><b>Dead Man APP (Lone Worker)</b>  <b>World's first APP international reference (Android)</b></p>	<ul style="list-style-type: none"> <li>■ Accident detection</li> <li>■ Alerts for calls, acoustic signal, SMS, emails to chosen contacts</li> <li>■ Triple Geolocation high precision</li> <li>■ Comfortable, efficient and flexible for all kinds of activities</li> </ul>
<p><b>ENTERPRISE</b></p> <p>★ ★ ★ ★ ☆</p>	 Groups	<p><b>Automation software for Security 4.0</b>  <b>Management and administration of users, data, connectivity and spaces with special requirements (Includes PREMIUM)</b></p>	<ul style="list-style-type: none"> <li>■ Map and administration remote users</li> <li>■ Automation of security processes</li> <li>■ Protection in risky environments and in severe communication events.</li> </ul>
<p><b>RESILIENT</b></p> <p>★ ★ ★ ★ ★</p>	 Organizations	<p><b>Business Continuity Software</b>  <b>Crisis and Emergency Manager (Includes PREMIUM and ENTERPRISE)</b></p>	<ul style="list-style-type: none"> <li>■ Communication of a critical mission for mobilization and instant response</li> <li>■ Automatic selection and application of protocols</li> <li>■ Decision support by geolocation of people and assets</li> </ul>

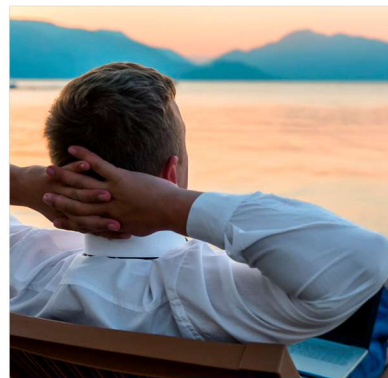
Where are we heading?

NOW

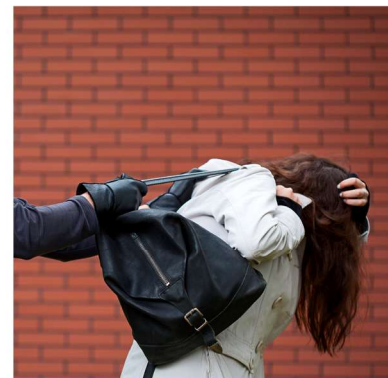


Safety

BEYOND



Healthcare

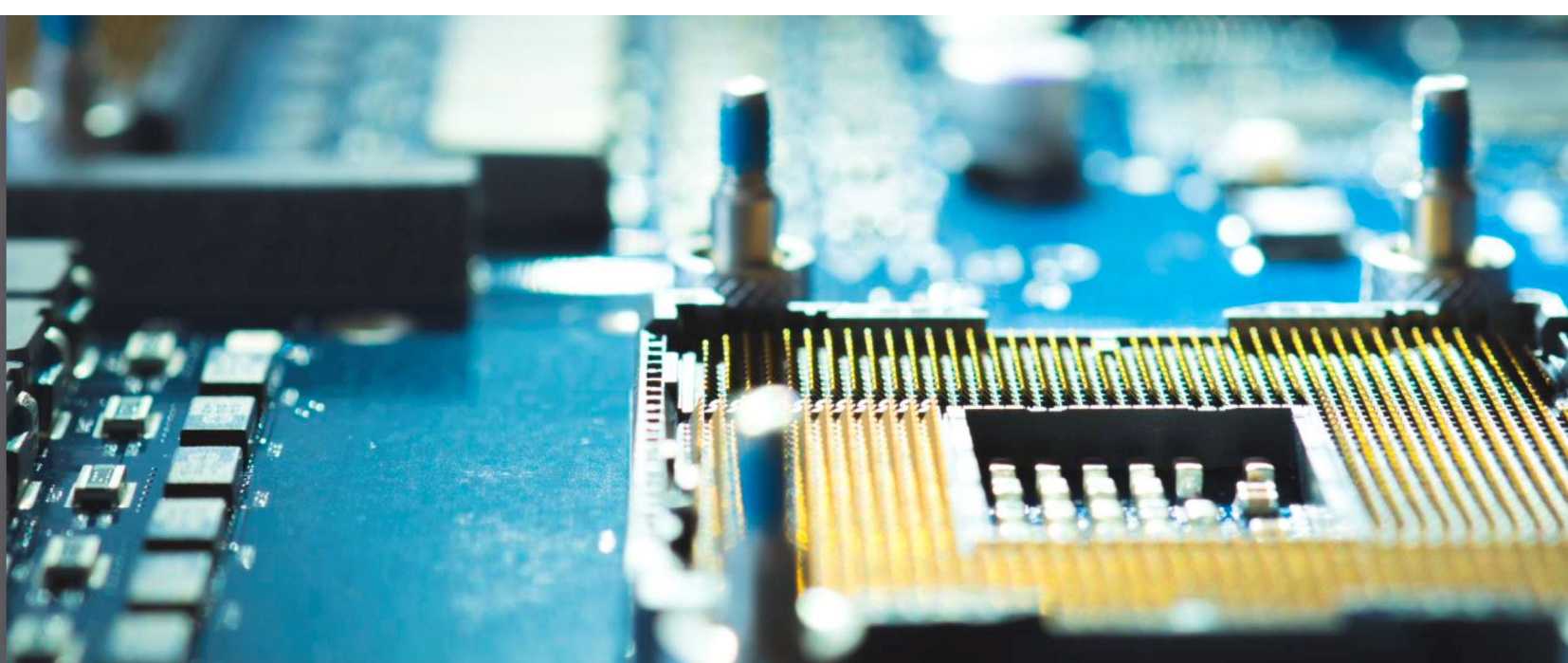


Security



Outdoor

# Model of business



## **DIGITAL** by subscription

APPs  
SaaS



## **HARDWARE** without installation *EASY AND SCALABLE install*

Smartphone  
IoT



## **Remote PROJECTS**

Consultancy  
Training

# Competitors

## PREMIUM

British and Canadian imitators to a lesser extent by Europeans and Australia.  
Origin of competitors from Security without expertise in Health & Safety

## ENTERPRISE

Generalist IoT platforms

## RESILENT

No direct competition. Originality worldwide in its area.

With innovative last mile technology approach.

Justify its quick promotion and business expansion

# Differential factors of our product

## PREMIUM

Pioneering APP and reference in the H&S (Health & Safety) sector

- Pioneers and reference in H&S
- Compatibility and benefits
- Expertise and references

**1ª App del mundo** **Detección automática y voluntaria de accidentes**

El sistema de referencia en Safety & Security  
Líder tecnológico y de mercado. Facilidad de uso

**DIAGRAMA FUNCIONAL**

- Alertas y envío automático de emergencias
- Para la gestión de emergencias
- Almacenamiento en la nube (geolocalización, historial de emergencias)
- Historial de emergencias de emergencias
- Alertas controladas por parte de los usuarios de emergencia
- En todos idiomas (con un clic)
- Alertas de emergencia (Alertas de emergencia)

**Modulo de emergencia**

- Botón de emergencia
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## ENTERPRISE

Pioneering software and reference in the H&S sector

- Pioneers and reference in the H&S
- Unique Safety 4.0 platform
- Expertise and top-notch references

INICIACIÓN PARA LA GESTIÓN DE LA SEGURIDAD DE PERSONAL/ACTIVOS/INFRAESTRUCTURAS. Protección activa

**Sistema S&S/MS**

- Se integra en los sistemas de gestión de la seguridad y los recursos de las empresas. Ofrece control de ubicación y los dispositivos

**Respuesta S&S/MS**

- Integrado en los dispositivos de control, reciben los datos de ubicación de los dispositivos y los transmiten a la Plataforma

**Plataforma**

- Panel de control y alerta
- Comunicación en lenguaje S&S, GPS, LBS
- Historial de datos de emergencias y dispositivos
- Permite la explotación de datos
- A través de API, la plataforma puede almacenar datos de ubicación y otros contenidos

Los sistemas y dispositivos S&S/MS pueden integrar diversos tecnologías: GPS, NFC, RFID, WiFi, LBS, Light, con sensores de IoT

Logos: NFC, RFID, IoT, LBS, Light

## RESILIENT

World-class new software in business continuity

- Pioneers and reference in the H&S
- Benefits
- Usage references

**RESILIENT**

★ ★ ★ ★ ★

**Organizaciones**

**Software de Continuidad de Negocio**  
Gestor de Crisis y Emergencias  
(Incluye PREMIUM y ENTERPRISE)

- Comunicación de misión crítica para movilización y respuesta instantánea
- Selección y aplicación automática de protocolos
- Soporte a la decisión por geolocalización de personas y activos



Differential factors.

References

- Business model and validated team
- Large technological distance from potential competitors
- Experienced and trained team
- Innovation capacity
- References in more than 200 multinationals



# Innovation

## **1st Lone Worker APP in the world**

1st Lone Worker APP worldwide compatible with all Android devices

1st global emergency solution with geolocation in interiors without the need for external elements

1st worldwide Lone Worker APP with beaconing by BLE ibeacon

1st worldwide solution with explosion-proof marking with BLE ibeacon Atex and possibly still the only one

1st worldwide solution with alert and last position due to breakage of the emitting device

1st worldwide solution in safety Safety 4.0 automation for smartphones

1st worldwide last mile Business Continuity solution, Geolocated Crisis and Emergency Management

What are we  
looking for?

Search stable partners for fast  
growth in the next few years in  
**HEALTH MARKETS**

Apply and share our expertise  
and innovation in professional  
**HEALTH & SAFETY**

After Horizon Europe project compatibility test,  
other formulas can be explored for  
**COOPERATION AND GROWTH**

**APPLY OF OUR EASY SOLUTIONS  
AND TECHNOLOGIES**  
to health markets

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